



Canon U.S.A. Recognizes MTS Software Solutions as Their Largest IFS Dealer in the United States

PR Newswire | 21 Jan 2009 | 07:50 AM ET

MT. LAUREL, N.J., Jan 21, 2009 /PRNewswire via COMTEX/ -- MTS receives award from Canon U.S.A. for the second year in a row MTS Software Solutions (MTS) and their operating units AMI Imaging, Mt. Laurel, NJ, and PMI Imaging Systems, Pompano Beach, FL, announced today that they have received Canon U.S.A., Inc.'s recognition as the #1 dealer for their Image Filing Systems Division (IFS) for 2008. MTS, who also received the award in 2007, had an increase in sales revenue of over 40% in 2008.

Canon's IFS Division, a leader in digital document imaging and office solutions, specializes in micrographic equipment as well as document and high-speed check scanners. Many of their solutions are sold through their 94 dealers in the U.S., including MTS, who has been an authorized Canon dealer since 1981. MTS provides sales, service, and support for all Canon equipment that they market.

"A lot of work goes into the sales and service of our scanning solutions and we are very proud to be Canon's top IFS dealer in the US," said Gary Schwartz, President, MTS Software Solutions, "and to do it not once, but two years in a row, is quite a feat, especially with the number of authorized dealers and software vendors across the United States." The success of MTS is due in part to their vast experience with hardware and software in the check and document scanner marketplace, where they analyze a client's needs and recommend a solution that will best fit those needs. "We are not just in the business of selling a scanner, MTS provides a scanning solution," added Schwartz.

About MTS Software Solutions With over 25 years of industry experience, MTS provides hardware and software solutions that combine innovation with an intelligent business sense to bring about dramatic improvements in office process efficiencies to elevate the bottom line for our Corporate and Banking customers. The operating units of MTS include AMI Imaging (Mt. Laurel, N.J.) and PMI Imaging Systems (Pompano Beach, FL). Our goal is to not just deliver a piece of hardware, but to deliver a solution that encompasses the sale, rollout, training, and ongoing support of a scanning solution. In addition to providing a full line of check and document scanners, MTS provides software solutions for document imaging, document scanning services, and microfilm/microfiche conversion to digital services.

<http://www.amiimaging.net> About Canon U.S.A., Inc.

Canon U.S.A., Inc. delivers consumer, business-to-business, and industrial imaging solutions. Its parent company, Canon Inc., a top patent holder of technology, ranked third overall in the U.S. in 2007, with global revenues of \$39.3 billion, is listed as one of Fortune's Most Admired Companies in America and is on the 2008 Business Week list of "Top 100 Brands." To keep apprised of the latest news from Canon U.S.A., sign up for the Company's RSS news feed by visiting <http://www.usa.canon.com/pressroom>.

MTS MEDIA CONTACT: Andy Schwartz 856-642-1188 This release was issued through eReleases(TM). For more information, visit <http://www.ereleases.com>.

SOURCE MTS Software Solutions URL: <http://www.amiimaging.net> www.prnewswire.com Copyright (C) 2009 PR Newswire. All rights reserved -0- KEYWORD: New Jersey INDUSTRY KEYWORD: HRD

PEL

STW

OFFP

FIN

CPR SUBJECT CODE: AWD

URL: <http://www.cnbc.com/id/28769968/>

[Privacy Policy](#) . [Terms of Service](#)

© 2009 CNBC.com